

**T S SRINIVASAN ASSOCIATES**

**Legal and corporate services**

**Corporate Presentation**

**Updated in May 2019**

# T S SRINIVASAN ASSOCIATES

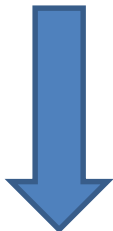
## **Mission statement**

A firm with clear thinking on how to leverage the vast experience of its people and at the same time giving the best solution at the need of the hour to its clients at an affordable cost

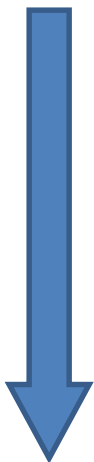
# T S SRINIVASAN ASSOCIATES



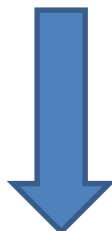
## Ten Pillars



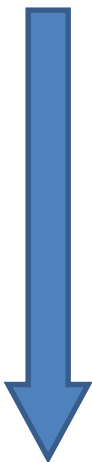
GST-  
Compliance  
& Advisory



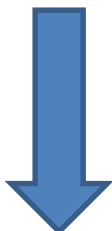
Income  
Tax



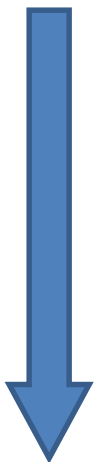
DGFT



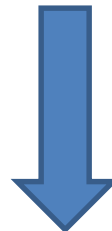
Audit (Statutory,  
Internal & IFC testing)



Customs



Outsourcing  
(Finance  
related)



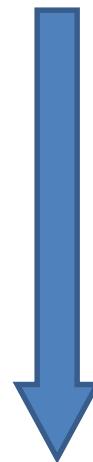
Central Excise  
& Service tax



Secretarial  
& Filings



VAT &  
CST



Legal  
&  
Other  
Services

All Corporate needs under one roof



## Pillar 1 – GST Compliance & Advisory

- Advisory in the form of
  - Review of business and mapping GST requirements
  - Routine advisory viz. registration, filing of returns, input validation etc.
  - Input matching - GSTR 2A V GSTR 1 etc.
- Control aspects for Books of accounts and GST rules to handle compliance and leveraging the benefits of GST
- GST Audit - Review of GSTR 9 and Filing GSTR 9C
- Refund related work both IGST and CGST- SGST
- Validation of RCM and other aspects for the business

We are one stop solution to all the GST requirements

## Pillar 2 - DGFT

- Advance Authorisation (erstwhile Advance Licence)
- EPCG approvals
- Assistance in fixing SION (Std Input output norms)
- Redemption of Advance licence and EPCG
- Appearance before PMC (Policy Management Committee) - Delhi
- SFIS / MEIS – incentives for service exports
- Draw back claims

Provides solution to all critical DGFT matters

## Pillar 3 -Customs

- Valuation under customs rules
- SVB approvals
- Finalisation of PD Bond
- Refund of EDD
- Conversion of shipping bills for drawback claims
- AEO accreditations
- Appeals and other litigations

Handling all critical areas under Customs law

## Pillar 4 – Central Excise & Service tax

### ERSTWHILE PENDING MATTERS ON EXCISE LIKE

- Valuation of related party transactions – CAS 4
- Refunds and Bond related – Exports and others
- Audit of statutory compliance – returns, declarations
- Refund claims – Exports on payment of duty
- Appeals and replies to show cause notices
- Advisory –duty structure, RCM, Distribution services etc.
- Appeals, settlement commission and other litigation matters

Handles all central excise and service tax matters right up to CESTAT level

## Pillar 5 – VAT and CST

### VAT RELATED PENDING MATTERS LIKE

- VAT Audit - Form WW
- Audit of VAT procedure compliance
- Advisory services – classification and other procedures
- Treatment of bond clearance etc.
- Others – filing returns, annual declarations etc.

### CST RELATED PENDING MATTERS LIKE

- Assessments
- Assistance in C form collection
- Advisory services – Factory gate sale V CST
- Treatment of bond clearance and other like matters
- Other matters like filing of returns, etc.

Solutions to VAT & CST Related Matters are provided



## Pillar 6 – Income Tax

- Advisory services on all matters including TP
- Appearance before IT authorities – assessing officer up to Tribunal
- Tax compliance audit forms certification
- On line filing of returns – corporate, individuals and others
- Follow up of tax refunds
- TDS matters – filing of returns, query handling etc.
- Appeals and other litigations

Has adequate core competency in income tax matters

## Pillar 7– Audit

### Statutory audit

- Statutory audit through our associate firm
- Quarterly limited review

### Internal audit

- Internal audit (IFC) comprising of –
- Sales and AR
  - Production
  - Inventory
  - Purchase and AP
  - Treasury
  - Financial reporting
  - Tax accounting
  - Entity level risk
  - IT controls
  - Payroll
  - Fixed assets
  - Budgetary control

### Management audit

- Review comprising –
- Establishment of control procedures
  - Testing of Internal Financial Control
  - Establishment of Internal Financial Control procedure and documentation
  - Risk assessment

Prime focus is on audit requirements of clients

## Pillar 8 – Outsourcing

- Compliance viz.GST and TDS / TCS returns
- Monthly books closing, reconciliation and accounts preparation
- Review with management on the performance of company / unit
- Financial reporting for audit and tax filings
- Treasury and working capital management
- Payroll and funds related solutions
- Receivables management and reporting with ageing analysis
- Bank reconciliation and reports with entries passed / to be passed

## Pillar 8 – Outsourcing - continued

- Payables management – accounting services for creditor invoices and arrangement for payment
- SEZ related compliance and annual reporting
- Daily treasury management – cash, bank and daily cash reporting
- Annual reconciliation of debtors and creditors
- Annual physical verification of fixed assets and reporting
- Advisory on project finance – payback, IRR, DCF etc.
- Sub-contractor's reconciliation
- Quarterly review of performance matrices like ratios, indicators

We will be the CFO of your unit / organisation

## Pillar 9 – Secretarial

- Secretarial compliance check and audit
- Filing of forms in MCA website
- Maintaining secretarial records
- All matters under Companies Act, 2013 – from incorporation to M & A and winding up
- Advisory services on compliance under the Companies Act
- Secretarial audit
- XBRL filings

All Secretarial requirements under one roof

## Pillar 10 – Legal and other services

### Legal

- Appearance including filing of affidavits
- Writs and other defending matters
- Legal advisory services

### Specialised services

- IT related aspects from finance perspective
- Inventory counts
- Royalty, technical fees and other RBI related matters
- Review of service contracts for equipment etc.
- Review of insurance policies

### Advisory services

- Corporate re-structuring incl. M & A
- Performance analysis review and advisory on cost, margin and capacity
- Advisory services on PMLA, ECGC

Need based legal advisory services

# Background of Partners

## T S Rajagopalan

A finance professional joined the TVS group – M/s Sundaram-Clayton Ltd in 1983. Was transferred to Hosur (TVS Motor) in 1987 and continued till 2006 as its VP(Finance) and Company Secretary. In 2006 was moved to their corporate office to head the treasury wing. As part of de-merger of brakes division of Sundaram- Clayton was moved to WABCO ( a global company) as its CFO in 2009. Held the position of CFO for 6 years and retired in Nov 2015. Post retirement he is running consultancy firm and also has a CA firm under the name T S Rajagopalan & Co. He can be reached in +919894401120 and his mail address is [tsr@tssassociates.in](mailto:tsr@tssassociates.in)

Born in 1958 has completed commerce degree from Chennai. Completed ACMA (1982), ACA (1983), ACS (1984), CFA (1991), CMA – US (1998) and E-MBA – Great Lakes (2013).

# Background of Partners

Mrs. Vaijyanthi

A finance professional has exposure to accounting, finalisation of accounts, small entities audits etc. A commerce degree holder from Chennai she was having small stints in accounts maintenance, reconciliation and finalisation aspects of firms etc. Joined T S Rajagopalan and was the founder of the firm. She can be reached in +919940075095 and in the same mail address [tsr@tssassociates.in](mailto:tsr@tssassociates.in)

Born in 1968 she completed her commerce degree from University of Madras in the year 1990.



# Our offices

## Head office

### Chennai

No.1, 54<sup>th</sup> Street, II Floor,  
Ashok Nagar  
Chennai 600 083  
+919894401120  
Contact: T S Rajagopalan  
tsr@tssassociates.in

### Hosur

Plot No. 30, III Street  
Nehru Nagar  
Hosur 635 109  
+919500344371  
Contact L V Sridharan  
lvs@tssassociates.in

### Tuticorin

P 27C/5/1 Muniyasampuram II St  
Tuticorn 628 003  
+918248116325  
Contact Udayaa Kumar  
uday@tssassociates.in

# Our strengths

**T S Rajagopalan**

+919894401120

tsr@tssassociates.in

**K Lakshminarayanan**

+919444976062

kln@tssassociates.in

**Udayaa Kumar**

+918248116325

uday@tssassociates.in

**Arunkumar**

+919710500292

info@tssassociates.in

**Plus 2 articled clerks**

**Mrs. Vaijyanthi**

+919940075095

tsr@tssassociates.in

**L V Sridharan**

+919500344371

lvs@tssassociates.in

# Our KYC details

Firm commenced on	8th May 2019
PAN No.	AAPFT0479D
GST Regn.	33AAPFT0479D1Z4
Banking with	ICICI Bank Ltd, Current Account Chinthamani, Chennai Branch Anna Nagar - 600 102
Account no.	Will provided upon request
Owners	T S Rajagopalan, Partner PAN <b>AAJPR3859 B</b> Vaijyanthi, Partner PAN <b>BRYPV2387P</b>

## Code of Conduct of our firm

WE at T S SRINIVASAN ASSOCIATES, commit ourselves to : -

- Provide services reliably, dependably, accurately with due professionalism
- Provide services with due competence, diligence, integrity and in an ethical manner
- Respect all persons, cultures and customs and serve regardless of political or religious standpoint, race, sex, creed or nationality of the recipients and without discrimination of any kind
- Act in a manner that demonstrates exemplary professional conduct before, during and after the assignments
- Communicate assurance and earn trust and confidence

## Code of Conduct of our firm - continued

WE at T S SRINIVASAN ASSOCIATES, commit ourselves to : -

- Maintain the knowledge, skill and requisite competency to provide professional services in a fair and reasonable manner at all times
- Disclose conflicts of interest when arise and not to take up assignment which are affected by conflict of interest
- Care for the effectiveness of physical facilities, equipment, personal appearance and communication and our environment
- Ensure safety and security of the clients or other persons coming into contact with our firm
- Protect absolute confidentiality of all client information and not to reveal except with the specific permission of the client



Looking forward to a long fruitful association